

## Master of Arts in International Commerce & Policy (ICP)

For Students who entered **Fall 2013 - Present**

Student Name \_\_\_\_\_

G# \_\_\_\_\_

### Required Core Courses –26 Credits

Course #/ Title	Semester	Credits	Grade
<b>ITRN 500</b> – Global Political Economy		4	
<b>ITRN 503</b> – Macroeconomic Policy in the Global Economy (Formerly Investment & Macroeconomics)		4	
<b>ITRN 504</b> – Microeconomics and Trade Policy (Formerly Trade & Microeconomics for Int'l Commerce)		4	
<b>ITRN 602</b> – Global Financial Crises and Institutions (Formerly International Financial Institutions & Globalization) <i>Prerequisite: ITRN 503</i>		3	
<b>ITRN 603</b> – Global Trade Relations (Formerly International Trade Relations) <i>Prerequisite: ITRN 504</i>		3	
<b>ITRN 501</b> – Methods of Analysis for ICP		4	
<b>PUBP 503</b> – Culture, Organization & Technology		4	

### Electives – *at least 15 credits*

Course #/ Title	Semester	Credits	Grade
		3	
		3	
		3	
		3	
		3	

**ICP CREDIT TOTAL: 41**

\_\_\_\_\_  
Advisor's Signature

\_\_\_\_\_  
Date

## ICP Advising Notes

### Full-time vs. Part-time:

- Full-time students must be enrolled in a minimum of 9 credits (3 courses) per semester. Full-time ICP students typically complete the program in two academic years.
- Part-time students typically enroll in two courses per semester and complete the ICP program in three academic years.

### Suggested Course Sequence:

- All students should plan to take ITRN 500: Global Political Economy during their first semester.
- Elective courses (12 credits in total) should not be taken until a student has completed a minimum of 12 credits of required coursework.
- ITRN 501: Methods of Analysis for ICP should not be taken in the first semester of the program.
- ITRN 503 is a *prerequisite* for ITRN 602.
- ITRN 504 is a *prerequisite* for ITRN 603.
- ITRN 701: Special Topics is the general designator for ICP electives. PUBP 710 is the general designator for Public Policy electives. Students may take multiple special topics courses as long as the titles are different.
- *Please note:* core courses are offered only during the fall and spring semesters. Elective courses are offered all year round.

### Study Abroad Opportunities:

- Any SPGIA-sponsored study abroad course may count as an elective.
- Unless prior written permission is obtained, students may apply only one study abroad course (3 credits) toward graduation. For more information on study abroad opportunities, please visit: [http://policy.gmu.edu/programs/programs\\_abroad.html](http://policy.gmu.edu/programs/programs_abroad.html)

### Professional Internship:

- ICP students may choose to complete an internship for 3 elective credits. For more information on internships, please visit: [http://policy.gmu.edu/career/cjobs\\_pdfs/Internship\\_Program\\_Form.pdf](http://policy.gmu.edu/career/cjobs_pdfs/Internship_Program_Form.pdf)

### Academic Requirements:

- Students must maintain a minimum 3.0 cumulative grade point average to graduate.
- Students may apply up to six credits of "C" toward graduation.
- A student is automatically terminated if he receives a grade of "F" in a single course and/or a grade of "C" in nine or more credits.
- Students must complete all ICP requirements within *six years* of the date of initial enrollment as a degree-seeking student.
- SPGIA allows students to transfer up to four courses (where a grade of B or better has been earned) from non-degree to degree seeking status.
- No more than six graduate credit hours of work performed at another university prior to admission into the ICP program may be transferred.
- All *non-SPGIA* courses have to be pre-approved by your academic advisor before registering.
- PhD level courses and/or foreign language courses are *not* permissible elective options.

### Areas of Emphasis (Elective Courses):

- May choose from the following - an emphasis area is *not required* for ICP student:
  - o Global Development
  - o Global Financial Policy
  - o Global Governance
  - o Global Business and Policy
  - o Global Trade Policy
- Elective/emphasis courses should not be taken until a student has completed a minimum of 11-12 credits of required coursework.
- If a student is not sure if a specific elective course fits appropriately in an emphasis area, the student should consult with his/her advisor.
- SPGIA "special topics" courses are noted as PUBP 710 or ITRN 701. Students may take multiple special topics courses as long as the titles are different.

## Areas of Emphasis/Elective Courses (cont.):

- Elective/emphasis courses are offered year round (fall, spring and summer).
- All *non-SPGIA* courses have to be pre-approved by your academic advisor before registering.
- PhD level courses and/or foreign language courses are *not* permissible elective options.
- Please see the list below for examples of the types of SPGIA elective courses that can be used to fulfill each emphasis area.
- SPGIA "special topics" courses are noted as PUBP 710 or ITRN 701. Students may take multiple special topics courses as long as the titles are different and the course is relevant to the chosen emphasis area.
- Please note: this is NOT an all-inclusive course inventory. Rather, this list is provided to illustrate the types of electives SPGIA typically offers. Any student interested in an elective course not listed below should contact his advisor for prior approval. Approval is contingent upon the relevance of the selected course to the student's emphasis area.

## Global Development

ITRN 701	Special Topics in International Commerce and Policy - topics will vary by semester <i>Examples of approved 701 courses:</i> <ul style="list-style-type: none"> <li>• Development Challenges for the 21<sup>st</sup> Century</li> <li>• International Migration, Global Governance and the Knowledge Economy</li> <li>• US Foreign Policy and Developing Countries</li> <li>• Emerging Asia</li> <li>• Finance, Trade and Investment Issues in Asia</li> </ul>
ITRN 718	Global Economic and Human Development
ITRN 757	Business and Politics in Emerging Markets
ITRN 767	Political Economy and Economic Integration in Latin America
PUBP 738	International Migration and Public Policy

## Global Financial Policy

ITRN 701	Special Topics in International Commerce and Policy - topics will vary by semester <i>Examples of approved 701 courses:</i> <ul style="list-style-type: none"> <li>• Money and Banking Issues and Policies in the Global Economy</li> <li>• Finance, Trade and Investment Issues in Asia</li> </ul>
ITRN 758	Global Market Planning
PUBP 707	Budget Decision Making: Concepts and Practices in Economic and Financial Analyses
PUBP 741	U.S. Financial Policy Processes and Procedures

## Global Governance

ITRN 701	Special Topics in International Commerce and Policy - topics will vary by semester <i>Examples of approved 701 courses:</i> <ul style="list-style-type: none"> <li>• International Migration, Global Governance and the Knowledge Economy</li> <li>• Globalization and Information Technology</li> <li>• Nontraditional Security Threats</li> </ul>
ITRN 752	Global Business and Policy
ITRN 761	European Political and Economic Union
PUBP 733	Law, National Security and Public Policy
PUBP 738	International Migration and Public Policy
PUBP 763	Illicit Trade
PUBP 764	Transnational Crime and Corruption
PUBP 765	Human Smuggling and Trafficking
PUBP 766	Modern Counterinsurgency: Theory and Practice
PUBP 777	Critical Infrastructure Protection: Policy and Practice
PUBP 783	Global Governance

## Global Business and Policy

ITRN 612	International Business Operations and the Multinational Corporation
ITRN 731	Business to Business Marketing
ITRN 734	Pricing in International Commerce
ITRN 738	Fundamentals of International Marketing
ITRN 740	The ABCs of Importing and Exporting

ITRN 752	Global Business and Policy
ITRN 757	Business and Politics in Emerging Markets
ITRN 758	Global Market Planning
ITRN 770	International Contract Negotiation
ITRN 773	International Strategic Management

### **Global Trade Policy**

ITRN 701	Special Topics in International Commerce and Policy - topics will vary by semester <i>Examples of approved 701 courses:</i> <ul style="list-style-type: none"><li>• International Migration, Global Governance and the Knowledge Economy</li><li>• Trade Negotiations and Commercial Diplomacy</li><li>• Finance, Trade and Investment Issues in Asia</li><li>• Advanced International Trade Policy</li></ul>
ITRN 734	Pricing in International Commerce
ITRN 747	Air Transportation Policy, Operations and Logistics
ITRN 740	The ABCs of Importing and Exporting
ITRN 763	Illicit Trade
PUBP 746	Maritime Transportation Policy, Operations and Logistics